

ACCOUNT MANAGER

ROLE

To build and manage a sales pipeline through energy consultants in the I&C market.

YOU...

- Live our company values, being **PASSIONATE, PIONEERING** and **TRUSTED**
- Get a buzz from working with energy
- Are goal driven and love a challenge
- Build and maintain relationships well
- Enjoy being rewarded for exceeding targets

EXPERIENCE...

ESSENTIAL

- B2B Account Management or Business Development experience
- Full driving license
- Strong energy industry knowledge

Including...

- fixed I&C electricity supply contract options
- price build up
- consumption variation management
- customer credit requirements
- industry processes such as MOP/DC appointments
- new connections
- change of tenancy.

DESIRABLE

- Knowledge of flexible electricity supply contracts

Including...

- price build up
- trading options
- consumption variation management
- reconciliations
- customer budget
- forecasting

THINK YOU'VE GOT WHAT IT TAKES?



Contact us at careers@brytenergy.co.uk

